

Here is what your support helped us achieve.

29,349
People

who received
healthy &
nutritious meals

3,037
People

have greater
job skills &
moved toward
employment

14,262
Kids

who learned life
skills & built their
self esteem

17,356
Individuals

have received
safe shelter
or transitional
housing

62,621
People

received
assistance with
housing, crisis
intervention &
counselling

Board of Directors

Pam Noonan - Chair
Joe Sarnovsky - Vice Chair
Dianne Chappell - Secretary/Treasurer
Chris Buckley
Jane Gilbert
Jay Kilgannon
Line Millette
Colin O'Regan
Cindy Murray (Ex-Officio)
Robert Howard (Ex-Officio)

Allocations Committee

Debbie Marsh - Chair
Mark Luukkonen
Khiya McElwain
Adam Riffin
Ted Trueman
Laura Wilson

United Way Program Staff

Barb Fannin - Community Investment Coordinator
Michele Watson - Information Services Program Manager
Christine Carmichael - Information Services Database Coordinator

United Way Staff

Cindy Murray - CEO
Robert Howard - Campaign/Communications Director
Sue MacLeod - Associate Campaign Director
Lynn Martin - Campaign Manager
Sherry MacLeod - Campaign Manager
Jessica Hanson - Communications & Data Manager
Karie Stephenson - Finance Manager

Campaign Cabinet

Co-Chairs

Colin James Jay Kilgannon

Members

Jennifer Chase	Line Millette
Samira Bhuta	Andrew Nichols
John Butler	Janet Nolan
Christa Duggan	Barbara Oram
Mary Ann Evans	Devon Pace
Pauline Horrocks-Orser	Joe Sarnovsky
Fred Horvath	Jag Sharma
Abid Hossain	John Shaw
Cory Kaiser	Steven Slack
Rod King	Jason Stanley
Jennifer Leask	Stuart Potter



United Way
Durham Region

2017 Annual Report

Together, we are possibility.

Message from the Board Chair and the CEO:

We are grateful to all of our donors and the commitment from hundreds of volunteers for their efforts which provide meaningful, positive impacts in the lives of so many in Durham Region. We again raised more than \$2.6 million in 2017. Our appreciation goes out to our Campaign Cabinet and all of our campaign volunteers for their hard work and efforts on the campaign this year. Because of such generosity and dedication, United Way Durham Region continues to make our communities healthier, more inclusive places to live.

- United Way is moving people out of poverty and into sustainable, healthy situations and ensuring that those in need have their basic needs met.
- United Way is building a stronger, healthier community by ensuring accessibility to services, supports and opportunities for everyone to integrate and participate in our community.
- United Way is helping kids and youth be all that they can be by supporting access to programs and opportunities that promote all stages of development from early learning to transitioning into adulthood.

We invest in and work with more than 25 agencies across the Region to provide hundreds of programs to strengthen the community and create change. Through our donor designation program we assist dozens of other local organizations as well.

The annual allocations process plays a pivotal role in our investment work in the community. Through our funding priorities, the measurement of actionable and results oriented outcomes, as well as the inherent capacity building therein, we continue to change lives every day. We are grateful to Debbie Marsh, the Chair of our allocations committee and her dedicated team of volunteers for their great work this past year.

We would also like to thank the funded agencies for their continued support. They are truly strong and inspiring partners as they continue to deal with client volume and growing demand for services. Our thanks to the many employees and volunteers who put the dollars invested to work in our community each and every day.

We continued our work this past year with the federal government, administering the Homelessness Partnering Strategy funding in the Region of Durham. Our many thanks also, to the Community Advisory Board Members for their work on HPS this past year. Additionally, we remain strong partners of 211 Ontario, providing the Durham information records from informedurham.com.

This past year we were pleased to acknowledge some of our staff with long service awards. Our thanks and recognition goes to Lynn Martin for 20 years of service, Sue MacLeod with 15 years, Michele Watson with 10 years and finally our CEO, Cindy Murray for her 25 years of service to the United Way in Durham Region. Thank you all for your continued dedication to the United Way! Support from the people and organizations across Durham means we can continue on a path toward positive, lasting change in our Region. Thank you to everyone who has contributed to the successes of the past year. Together, we are possibility.

Pam Noonan – Board Chair

Cindy Murray – CEO

Report from the Campaign Director:

TEAM POSSIBILITY

Our Campaign Cabinet, our allocations group, our Board, the workplaces which support our campaign and the individuals, retirees, small and medium sized business, the labour community, all comprise team possibility. We, and this community, are deeply in their debt.

Whether one wishes to talk about the expansion of poverty and its impacts, or discuss the changing nature of employment and its effects which individuals and families are exposed to, there can be no doubt, that a consequence of the century of dislocation" has been an explosion of those in the community who feel more precarious and vulnerable than ever before.

We (and our agencies) see it in numerous ways every day. Whether it is a family or single parent with University degrees and certificates showing up at a food bank; or our youth facing employment challenges like never before; whether it is seniors winding up in the shelter system; or kids in supposedly "better neighbourhoods" showing up at school hungry, the growth of precarity is unmistakable.

Our job is to help alleviate the consequences of that.

Our job is to help remove the oppressive nature of hopelessness.

Our job is to crack open the door to possibility.

When we're able to do that in the life of an individual or a family, the energy that is unleashed is the fuel of a more prosperous community.

Poverty and its issues are many. Homelessness and housing insecurity, mental health challenges, food precarity, the need for counselling, children's supports etc., all are critical. Not one taken in isolation will provide sustainable progress. All addressed in a cohesive fashion will produce material and transformative impacts.

We know that nothing of great consequence can be achieved acting in isolation. We know that scale contributes to meaningful and lasting change. And in the binary world of lasting vs. temporal there is only one right choice.

To all of our donors, and volunteers who help make possible the work which we do in conjunction with our agency partners: Thank you for being a part of our ability to effect change for the better.

We value your participation on Team Possibility.

Robert Howard - Campaign/Communications Director

Condensed Statement of Operations year ended March 31, 2018

	2018 \$	2017 \$
Revenue		
Pledges, contributions and fundraising	2,692,563	2,690,779
Provision for uncollectable pledges	(31,073)	(112,401)
United Way programs	8,369	11,356
Interest and other Special Events	104,685	128,447
	2,774,544	2,718,181
Expenses		
Agencies	1,480,090	1,494,402
Management and operating	212,452	190,056
Fundraising	661,697	705,477
United Way programs	223,611	198,135
United Way of Canada - membership fee	22,887	27,917
Amortization of capital assets	20,825	28,078
	2,621,562	2,644,065
Excess of revenue over expenses	152,982	74,116

Condensed Statement of Financial Position as at March 31, 2018

	2018 \$	2017 \$
Assets		
Current assets	3,104,524	3,022,795
Other Investments	23,731	18,395
United Way of Ontario Fund	-	79,769
Capital Assets	499,810	520,635
Endowment Fund investments	648,747	640,661
	4,276,812	4,282,255
Liabilities		
Current	1,658,802	1,825,313
Net Assets		
Management, Fundraising & Program Fund	1,133,400	1,046,814
Stabilization Reserve Fund	240,000	230,000
Special Projects Fund	60,000	100,000
The Tom Simmons Community Fund	13,361	3,361
Operations Contingency Fund	20,000	19,702
Endowment Fund	648,747	640,661
Invested in Capital Assets	499,810	413,135
Operating Funds	2,692	3,269
	2,618,010	2,456,942
	4,276,812	4,282,255

Condensed Statement of Changes in Net Assets year ended March 31, 2018

	Invested in capital assets \$	Restricted for future operations \$	Restricted for special purposes \$	Endowment Fund \$	Operating Fund \$	2018 Total \$	2017 Total \$
Balance, beginning of year	413,135	1,046,814	353,063	640,661	3,269	2,456,942	2,319,326
Excess of revenue over expenses (expenses over revenue)	(20,825)	-	-	-	173,807	152,982	74,116
Bank Loans	107,500	-	-	-	(107,500)	-	-
Endowment	-	-	-	8,086	-	8,086	63,500
Allocations	-	86,586	(19,702)	-	(66,884)	-	-
Balance, end of year	499,810	1,133,400	333,361	648,747	2,692	2,618,010	2,456,942

The above condensed statement of financial position and condensed statement of changes in the net assets are derived from the complete financial statements of the United Way of Durham Region as at March 31, 2018 and for the year then ended on which we expressed an opinion without reservation in our report dated June 20, 2018. The fair summarization of the complete financial statements is the responsibility of management. Our responsibility, in accordance with the applicable Assurance Guideline of the Canadian Institute of Chartered Accountants, is to report on the condensed financial statements.

In our opinion, the accompanying financial statements fairly summarize, in all material respects, the related complete financial statements in accordance with the criteria described in the Guideline referred to above.

These condensed financial statements do not contain all the disclosures required by Canadian generally accepted accounting principles. Readers are cautioned that these statements may not be appropriate for their purposes. For more information on the entity's financial position, results of operations and cash flows, reference should be made to the related complete financial statements.

Deloitte & Touche LLP, Chartered Accountants

United Way Funded Agencies

Big Brothers Big Sisters of South-West Durham
Big Brothers Big Sisters of Clarington
Big Brothers Big Sisters North Durham
Boys & Girls Club of Durham
Catholic Family Services of Durham Region
Clarington Youth Centre
Community Care Durham
Community Development Council Durham
Community Living Durham North
Cornerstone Community Association Durham
Distress Centre of Durham Region
FOOTPRINTS
Girls Incorporated of Durham
John Howard Society of Durham Region
Literacy Council of Durham Region
Navy League of Canada Oshawa Branch

North House Shelter

Precious Minds Support Services

Salvation Army Community & Family Services Oshawa

Salvation Army Whitby Family Services

Simcoe Hall Settlement House

YWCA Durham

United Way Programs

Information & Volunteer Services

Community Investment

Backpack Program

Designations

(a sampling of our more than 200)

Charles H. Best Diabetes Centre

Driftwood Theatre

Durham Down Syndrome Association

Durham Outlook for the Needy

Frontenac Youth Services

Gate 3:16

Grandview Children's Centre

Hearth Place Cancer Support Centre

Humane Society of Durham Region

Luke's Place

Sunrise Youth Group

The Denise House

The Refuge